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**3-in-1 Business Technology Solutions**

# B in 1

## business technology solutions

Consolidating all your communications and IT suppliers into Opus Team is a more efficient way to work, and will save you a great amount of time, money and frustration.

Working with a single supplier, you'll improve the reliability of your critical communication infrastructure and gain the added benefit of having a single point of contact for any technical or account queries.

Our personal approach means we make a point of getting to know you and your solution so that we're better positioned to ensure a seamless service, with fast and efficient resolution of any issues if they occur.

### Key benefits

- Cost savings
- Improved efficiency
- Simplified support
- Minimised risk
- Faster fault resolution



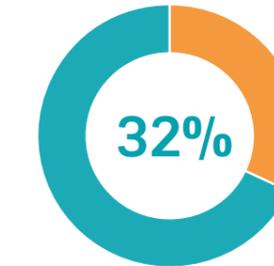
“

Opus Team specialises in providing communication and IT solutions to the small medium enterprise market which enables us to understand their business needs and aspirations. We create bespoke solutions that meet the specific requirements of each business. ”

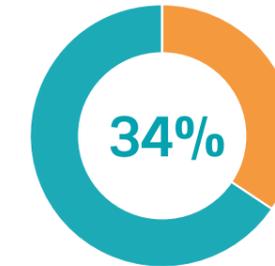
**Mark Castle**  
CEO & Founder of Opus Team



of SMEs struggle to introduce new technologies to their organisation\*



of SMEs are facing issues with meeting the technology needs of the workforce\*



of SMEs find simplifying IT and operations a problem\*

\* Source: Solar Communications Research

## About Opus Team

With Opus Team, you're in safe hands. Established in 2000, we've been providing communications and IT solutions for over 15 years and currently support over 1,500 businesses in the UK.

Whatever the size of your business, our expert teams will take the time to understand your needs and tailor a bespoke solution guaranteed to simplify operations, increase efficiency, reduce costs and improve customer service.

We believe in always putting the customer first, and pride ourselves on our friendly, honest and personal approach. You can rely on us to provide exceptional service from start to finish.



# business grade connectivity

Internet Connectivity is the core of everything we do in business; email, telephony, collaboration, banking and more. Often its speed and reliability will dictate the speed your organisation runs at.

That's why we believe having the right connectivity is essential. But with more choice than ever before; we know selecting the correct solution for your business requirements and budget can be a daunting task.

We'll be there every step of the way to advise, provide and then maintain your connectivity, ensuring that your business is up and running in the quickest time possible and for the best price available.

## Use your internet connection to make calls and save

SIP lets you run numerous communications applications over your internet connection, replacing the need for standard phone lines. As well as cost-savings, SIP allows you to benefit from better control, flexibility, scalability and business contingency options.



of SME internet users reported experiencing issues with internet connectivity  
*Ofcom Research*



of SMEs are not confident in identifying new communications services which would be valuable for their businesses  
*Ofcom Research*



of SME bosses are confused about the best package for their needs  
*TalkTalk Research*

### Need fast installation?

In just 2 weeks, we can deliver a fast, secure and resilient internet connection to businesses that cannot afford to wait the standard 90 day lead times of other services.

### A temporary solution

Whether it's while you're moving office, during an event, or for unplanned disruption contingency, we can offer fast and reliable internet access with our temporary 4G solutions.

The connectivity solutions we offer cover all business requirements; from dependable and affordable **Broadband** to fast and resilient **Leased Lines**, including all the new middle-ground offerings and temporary solutions in-between.

### Connectivity on the move

With 4G data, you can take your office with you, wherever you go. Our bespoke data plans and vast range of 4G enabled devices will help your business unlock the numerous benefits of a mobile workforce.

# unified communications

Today, there are countless ways to email, text, share, collaborate, conference, and place a call. This brings fantastic advantage by increasing the speed and reach of your business.

However, research shows that juggling the numerous ways we communicate can be tremendously complex and often results in mixed messages and wasted conversations.

Unified Communications (UC) eliminates communications complexity, improving the mobility and manageability of your organisation, making it more responsive and agile — and ultimately more competitive, efficient and productive.

Our UC Solutions integrate all your separate methods of communication — voice, email, instant messaging, presence, calendars, video and audio conferencing, even desktop sharing — into one seamless and cohesive package, ensuring every dialogue becomes straightforward and effective.

90%

of businesses that have implemented a UC strategy have found it beneficial  
*Vodafone Survey*

## Hosted Phone Systems

Whether you're a sole trader or SME with multiple locations and remote workers, a hosted phone system makes sense. Delivering an extensive range of fixed and mobile telephony capabilities, it is a reliable and easily managed service suitable for any size business looking to improve their productivity and image.

## Unify Phone Systems

Regardless of whether you're a small, medium or large enterprise; a Unify phone system will transform the way you communicate. Our solutions are easily deployed, packed with customisable features and scalable to accommodate future growth.



# mobile solutions



Mobile phones have become an integral part of any business, but with over 10 years knowledge and experience within the industry, we understand that not everyone's need is the same, which is why we create bespoke, tailored solutions that specifically fit your usage and requirements.

As a totally independent provider, we're able to offer impartial advice on how to get the best value from your mobile phone contract. Comprehensive initial and ongoing bill analysis and proactive account management ensures your solution from Opus Team will reduce your mobile spend, boost employee productivity and improve customer care.

By choosing Opus Team, you'll benefit from unrivaled customer and personal service. No matter which network you choose, you'll always deal with us directly via your dedicated account manager who will know your account and understand your queries.



More than



of those surveyed feel 4G can significantly improve flexible working  
*Vodafone Insights*

O<sub>2</sub> aim to have 4G coverage to



of the UK population by end of 2017  
*Daisy Distributio*

Businesses in over  
**6000**



villages & small towns can now enjoy the EE network, voted the biggest, fastest, most reliable network  
*Rootmetrics*

## Mobile Device Management (MDM)

Mobile Device Management empowers businesses of all sizes to embrace mobility trends such as BYOD and remote working, as well as removing the complexity of managing a mobile workforce.

Centrally manage, support, secure and track your corporate and employee-owned mobile devices; regardless of the device type, mobile platform or location with MDM.

## Mobile Communications Recording

Capture and record not only voice calls, but voicemail, texts and instant messages sent to and from mobile devices.

This breakthrough solution makes sure businesses can diminish risk, improve transparency, meet their regulatory requirements and reduce international call charges.

## Why choose us?

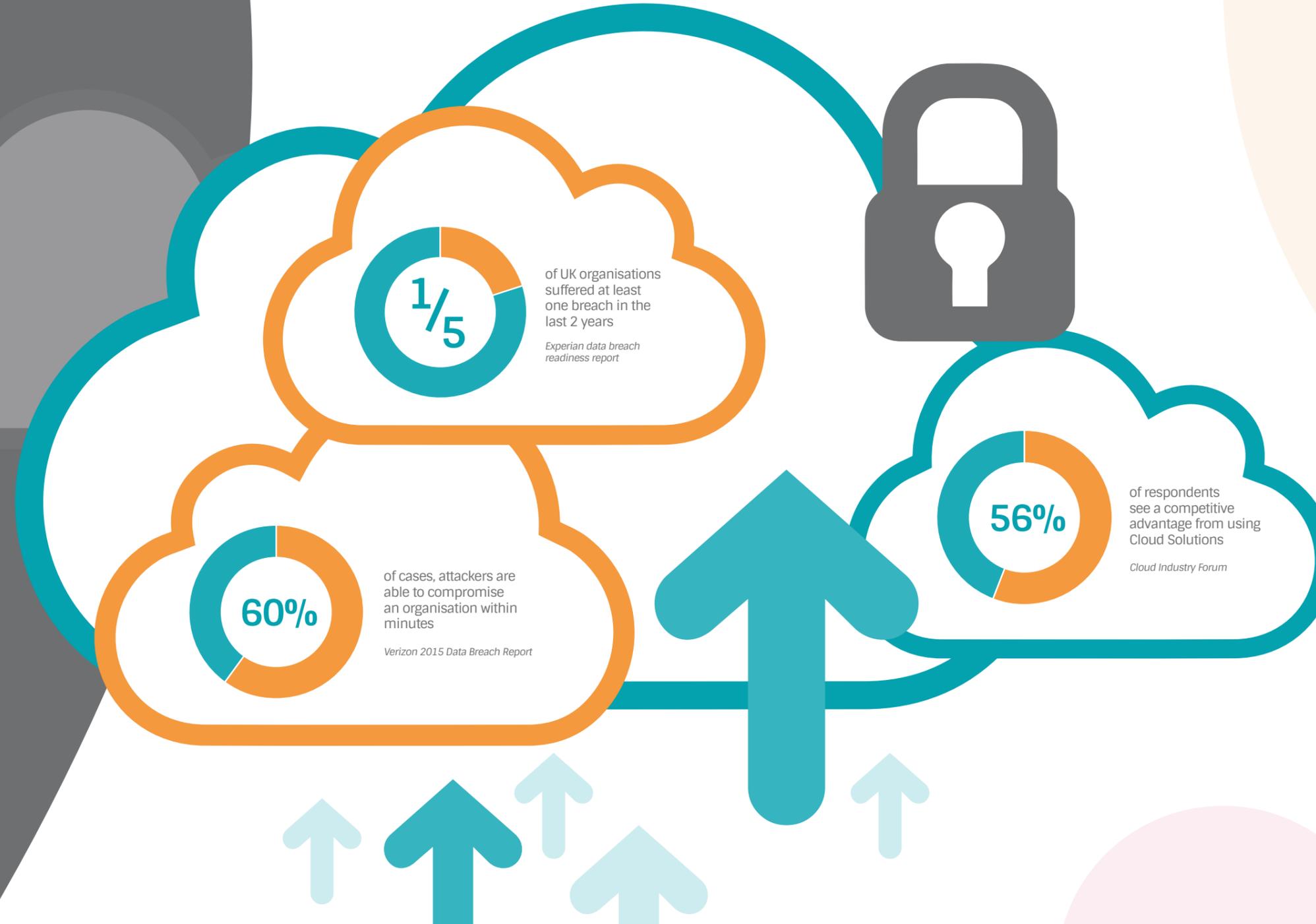
- Latest devices from the top manufacturers
- Bespoke tariffs to suit your business
- 24-hour replacement on faulty phones
- On-premise support and deployment
- Direct and personal customer service

# it solutions

We know how frustrating and costly it can be when your IT systems fail to do the job you expect of them. That's why we create intelligent solutions you can rely upon to optimise performance and maximise the value of your IT.

Whatever your organisation size and structure, all of our systems and support services are perfectly tailored to your business in order to best meet your critical operational needs.

We're here to make things straightforward, offering an expert point of contact to provide quick answers and fast resolutions.



## IT Support

For complete peace of mind, Opus Team offers organisations cost-effective, completely managed Support Solutions. We're on-hand to meet all your day-to-day IT requirements while proactively monitoring your systems to effectively manage any arising challenges.

We'll take the time to understand your individual needs; whatever level of support your business requires, we'll create a tailored package.

## Security

Opus Team makes securing your business against constantly evolving threats easy and affordable.

With our in-depth knowledge and experience of the industry, we'll identify where your organisation is most vulnerable, where the opportunity for data loss is greatest and how it can be controlled and prevented.

Our experienced engineers will continue to proactively monitor your entire network, responding as necessary to any threats and performance or functionality issues to ensure that your business is protected at all times.

## Cloud Solutions

Hosted business applications and cloud services can improve businesses IT infrastructure, boosting efficiency and productivity while reducing costs, and we're here to help you plan, deploy and manage your cloud solutions.